

CURRICULUM VITAE

Benno Torgler

OFFICE ADDRESS

School of Economics and Finance
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PERSONAL

Born: November 30, 1972 (Switzerland)
Nationality: Australian and Swiss
Marital status: Married (since 2002) to
Manuela (together since 1995)
Children: 3 (Jessica, Vanessa, Natasha)

PROFILE

QUT: <http://staff.qut.edu.au/staff/torgler>

RESEARCHGATE: www.researchgate.net/profile/Benno_Torgler

GOOGLE SCHOLAR: <https://scholar.google.com.au/citations?user=RtpzXN8AAAAJ&hl=en>

EDUCATION

- 2003 PhD (Dr.rer.pol), Economics, summa cum laude, University of Basel, Switzerland (Advisors: Professor René L. Frey and Professor Bruno S. Frey).
- 1999 Master of Economics, University of Zurich, Switzerland.

POSITIONS AND ACTIVITIES

- Professor, Queensland University of Technology, 2008-
- Honorary Professor, University of Newcastle, Australia, 2021-
- Adjunct Professor, EBS Universität für Wirtschaft und Recht, Germany, 2012-2015
- Associate Professor, Queensland University of Technology, 2007-2008
- Visiting Scholar, UC Berkeley, Law and Economics Program, 2006

- Research Affiliate and Lecturer, Whitney and Betty MacMillan Center, Leitner Program in International and Comparative Political Economy, Yale University, 2004-2006.
- Visiting Scholar, Georgia State University, Andrew Young School of Policy Studies, 2003-2004.
- Co-founder in 2022 of the ARC Training Centre for Behavioural Insights for Technology Adoption (BITA).
- Co-founder in 2019 of the [Centre for Behavioural Economics, Society and Technology \(BEST\)](#)
- Since 2019 Program Leader of “[Behavioural Economics of Non-Market Interactions](#)” (jointly with Ho Fai Chan), Centre for Behavioural Economics, Society and Technology.
- Since 2008 Member of the [National Centre for Econometric Research \(NCER\)](#) in Australia.
- Since 2019 Member of the Behavioural Taxation Network, Germany.
- Since 2007 Independent Advisor of the Institute of Local Public Finance in Germany.
- 2015-2021, elected member of the Lions Club of Brisbane Central (engaged in various positions such as Secretary and Vice President).
- Former member and co-founder of the [Queensland Behavioural Economics Group \(QuBE\)](#). QuBE was part of the high-potential research groups within QUT’s Business School. It tried to integrating economics, psychology and neuroscience.
- Former Associate Member of the research group in Economics, Sport and Intangibles, ESIrg in Spain (ESIrg was active for a couple of years and emerged in the Media Reputation and Intangibles Center (MRI)).
- 2009-2014 Executive Board Member ISBS, European Business School (EBS) in Germany.
- Editorial activities:
 - Current activities
 - Editorial Board: *Scientific Reports* (2022-)
 - Distinguished Reviewers Board: *Scientometrics* (2020-)
 - Editorial Advisory Board: *Public Finance Review* (2009-)
 - Editorial Board Member: *International Journal of Sport Management and Marketing* (2005-)
 - Past Activities
 - Editor: *Economic Analysis & Policy* (2008-2011)
 - Guest Editor: *Economic Record* (2015-2016)
 - Book Review Editor: *Kyklos* (2000-2003)
 - Editorial Board: *The International Scope Review* (2006-2008)
- Further key activities: Several short term consultant appointments to the staff of the World Bank. Consultant to a tax reform in Papua New Guinea (2014). Consultancy work for government agencies such as Australian Tax Office (ATO), IP Australia, the Australian Securities & Investments Commission. Speaker and facilitator at the 2014 Behavioural Insights Practitioners’ Workshop (organized by the ATO). Private briefing with the Tax Committee at

the House of Representatives in Parliament House, Canberra (2014). QUT School Ethics Reader 2019-2021.

- Various research stay invitations (e.g., ANU, Centre for Tax System Integrity (2003), Center for Economic Studies (CES) (2009), European Business School (2011, 2012, 2013, 2014), Uppsala University (2010, 2011), Centre for European Economic Research (2012), European Commission JRC-IHCP (2014, 2015), WHU (Otto Beisheim School of Management (2014, 2015, 2016, 2019), Harvard University (Harvard Kennedy School, 2016)).

AWARD, FELLOWSHIPS, AND RECOGNITIONS

- The PhD has been awarded with the [Amerbach-Prize](#) 2004 of the University of Basel in recognition of an outstanding doctoral dissertation.
- [ARC Future Fellow](#) (2011-2015). According to the Australian Research Council Future Fellowships reflect the Australian Government's commitment to excellence in research by supporting excellent mid-career researchers to undertake high quality research in areas of national and international benefit.
- Elected Member of the [European Academy of Sciences and Arts](#).
- Since 2022, Fellow of the [Institut für Schweizer Wirtschaftspolitik \(IWP\)](#), University of Lucerne.
- Since 2004, Research Fellow, [Center for Research in Economics, Management and the Arts \(CREMA\)](#) in Switzerland.
- Since April 2013, Fellow of the [CESifo Research Network](#) in Germany, 2013- (before CESifo Research Affiliate, April 2007-March 2013).
- Since 2019, Research Affiliate of the [Tax and Transfer Policy Institute](#), Australian National University.
- Since 2020, Research Fellow, [Global Labor Organization](#) (GLO)
- Fellow of the Centre for Emergency and Disaster Management (Community Research Fellow), 2015.
- 2019, [Listed in Lifetime Achievers Leaderboard](#) (The Australian) among Australia's top 40 researchers. Five best performers have been selected from each of the eight main disciplines.
- Listed in the top [100,000 scientists' career-long impact database](#) (1996-2017), see Ioannidis et al., *PLoS Biology*, 2019.

KEYNOTE ADDRESSES

- 2020 BEST Conference on Human Behaviour and Decision Making (February 13-14, 2020) (presented: "Sins" of Science and Academia: Problems and Solutions).
- 1. Workshop des Wissenschaftlichen Netzwerkes "Behavioral Taxation" an der Wirtschafts- und Sozialwissenschaftlichen Fakultät der Universität zu Köln (Germany), March 27-28, 2019 (presented: "Opportunities and Challenges in the Exploration of Tax Compliance").
- Field Experiments for Tax Compliance FISCALIS WORKSHOP, Ispra (Italy), September 24-15, 2015 (presented: Understanding tax compliance through behavioural economic considerations and the usefulness of field experiments).

- Jornada de Sociología Fiscal y Evasión de Impuestos, July 3, 2015 Barcelona, organized by Universitat Autònoma de Barcelona (presented: “Future Possibilities in the Area of Tax Compliance and an Example of an Experimental Investigation Looking at National Pride Using a Physiological Marker”).
- European Commission, Best practices in the Field of Tax Collection’ Workshop, Brussels, Belgium, 24/25 September 2013 (presented: “Tax Compliance Field Experiments”).
- The Shadow Economy, Tax Evasion and Money Laundering Conference in Muenster, Germany, on July 29, 2011 (presented "Psychophysiological and Neural Basis of Tax Compliance - Experimental Evidence").
- 45th Inter-American Center of Tax Administrators (CIAT) Assembly in Quito, Ecuador on 4 April, 2011 (presented "What Do We Know About Tax Morale").
- Third International Research Conference Responsive Regulation: International Perspectives on Taxation” in Canberra (Australia), July 2003 (presented “Tax Morale in Latin America).

MEDIA COVERAGE

Research done with my co-authors has been discussed in more than 400 newspapers and (scientific) magazines worldwide (e.g., *TIME magazine*, *The New Yorker*, *Wall Street Journal*, *New York Times*, *Los Angeles Times*, *ScienceNews*, *Scientific American*, *Boston Globe*, *Washington Post*, *Spiegel*, *VanityFair* etc.). One investigation was evaluated among the 100 stories of year 2010 in Discover magazine (“A special report on the 100 most amazing discoveries from the past year- the ideas and breakthroughs that are reshaping our understanding of the world around us”).

Examples

CBS News: [This Online Dating Preference Changes with Age](#)

Wall Street Journal: [The Clark Medal’s Midas Touch](#)

The New Yorker: [Dodger Mania](#)

Boston Globe: [Sperm Donation Finds Online Market](#)

Wired: [Climbing in the Himalaya? Rope up Wisely](#)

TIME magazine: *Titanic* vs. *Lusitania*: How People Behave in a Disaster

New York Times: [How the Men Reacted as the Titanic and Lusitania Went Under](#)

Scientific American: [Sinking Ships Imply Altruism Takes Time](#)

GRANTS

- ARC Training Centre for Behavioural Insights for Technology Adoption (BITA), ARC Funding \$4,282,859 (in total \$6.5m including the contributions of the partner organisations), Lead CIs: Uwe Dulleck, Jolanda Jetten, Rebekah Russell-Bennett, Marit Kragt, and Benno Torgler).
- ARC Discovery grant DP180101169 (Scientist career path: An explorative analysis, \$378,800) together with Ali Sina Önder, Jonathan Feinstein, Martin Kocher, Jana Gallus.
- ARC Discovery grant DP170100177 (Microeconomic impacts of Australian natural disasters, \$403,500) together with David Johnston, Peter Siminski, Silvia Mendolia, and David Savage.
- ARC Linkage grant LP150100897 (Incentivizing attendance and performance at school: A field experiment, \$218,999) together with Uwe Dulleck and Anita Lee Hong.
- ARC Future Fellowship FT110100463 (The role of moral sentiments and emotions in human nature: an interdisciplinary empirical approach, \$861,766).
- ARC Discovery grant DP0987840 (Should rational individuals be optimistic? Theory, survey evidence, experimental evidence, and policy implications, \$221,000) together with Paul Frijters and Gigi Foster.
- ARC Discovery grant DP0988254 (Determining urban water conservation and management strategies: a novel approach using field experiment and survey data, \$289,000) together with Clevo Wilson, Robert Gifford, and Maria A. Garcia-Valiñas).
- ARC Linkage Grant LP0884074 (Using Heart Rate Variability measurements to identify the effects of stress on decision making, \$188,342) together with Uwe Dulleck and Cameron Newton.
- ARC Linkage Grant LP0669644 (Integrated Financial Fraud Detection in Enterprise Applications, joined in December 2008 due to an invitation by ISI, \$255,000) together with George Mohay, Andrew Clark, Shane Bracher, and Tobias Raub).
- Further research grants:

Australia: Smart Services CRC Anti-Money Laundering Project “Money Laundering from and Economic and Policy Perspective” 2008-2009 (together with Information Security Institute).

Spain: Medición de intangibles en el deporte profesional. Evaluación de eficiencia y competitividad de las ligas europeas y americanas. Implicaciones en áreas de gestión, marketing y organización industrial" (SEJ2007-67295/ECON).

Switzerland:

- Research Grant from the Swiss National Science Foundation, Bern, Switzerland, 2005-2007.
- Research Grant from the Max Geldner-Stiftung, Basel, Switzerland, 2004.

- Research Grant from the Janggen-Pöhn-Stiftung, St. Gallen, Switzerland, 2004.
- Research Grant from the Freiwillige Akademische Gesellschaft, Basel, Switzerland, 2004.
- Research Grant from the University of Basel (Fond zur Förderung des akademischen Nachwuchses), 2004.
- Research Grant from the Swiss National Science Foundation, Bern, Switzerland, 2003.

TEACHING

QUT

- Behavioural Economics: Development and Applications (EFN428)
- Behavioural Finance (EFN427)
- Applied Behavioural Economics (EFB332)
- Policy Economics and Evaluation (EFN509)
- Contemporary Application of Economic Theory (EFB329 & EFB338)
- Development of Microeconomic Theories (EFN502)
- Public Economics and Finance (EFB328)
- Managerial Economics (EFN405)
- Project Units (BSN406.1/404.1/405.1)

European Business School (Germany)

- Laboratory, Field and Natural Experiments (EBS Business PhD Course)
- Experimental and Quasi-Experimental Designs (Faculty Development Workshop)
- Economics of Science (Faculty Development Workshop)

Yale University (US)

- Tax Evasion, Shadow Economy, and Corruption (INRL532)

Georgia State University, Andrew Young School of Policy Studies (US)

- Summer Internship Program, Applied Microeconomics (Tax Morale and the Willingness to Go to War)

AKAD Business School/College, Zurich, Switzerland (2000-2001)

- Principles of Economics, Macroeconomics, Microeconomics, and Business Economics

STUDENTS (PHD, MASTER BY RESEARCH, AND HONORS STUDENTS)

PhD

Principal Supervisor

Jessica Bohan (current)
César Jair Ariza Rojas (current)
Iván Aranzales (current)
Steve J. Bickley (current)
Murray Scott (current)
Hannah Altman (current)
Alice Tam Vuong (current)
Christopher Boulis (current)
Tong Li (current)
Ella-Rose Hugo (current)
Naomi Moy
Weilong Bi
Stephen Whyte
Mohammad Wangsit Supriyadi
Ho Fai Chan
Daniel Mueller
Alison Macintyre
David Savage
Bin Dong
Markus Schaffner

Associate Supervisor

Andilip Afroze (current)
Florian Bünning (current, WHU – Otto Beisheim School of Management)
Kulanthunga, Nisansala S.
Bridget Yvonne Hughes
Azhar Hussain Potia
Fabian Ulrich (WHU – Otto Beisheim School of Management)
Marco Piatti
Dominik Schreyer (EBS University of Business and Law)
Jonas Fooker

Mark Phoon

Dissertation committee

Gabriel Marcelo Leonardo (Georgia State University)

Master by Research Students/Master of Philosophy

Principle Supervisor

Nikita Ferguson (current)

Irene Mengel (current)

Joshua Ryan (current)

Stephanie Manning (current, University of Newcastle)

Tong Li

Hannah Altman

Naomi Moy

Stephen Whyte

Ho Fai Chan

Marco Piatti

David Savage

Associate Supervisor

Liam Tincknell (current)

Marko Volker Krause

Phuntsho Choden

Honours

Melody Jones

Jessica Bohan

Alice Tam Vuong

Niko David Andreas de Silva

Matthew Oskar Mroczek

João Ramos

Alison Macintyre

REFeree ACTIVITIES

Accountability in Research: Policies and Quality Assurance, Agriculture Economics, American Economic Journal: Economic Policy, American Economic Review, American Economic Journal: Macroeconomics, American Journal of Political Science, Applied Economics, Applied Economics Letters, Austrian Science Fund (FWF), Asian Journal of Criminology, Australian Economic History Review, Australian Research Council, B.E. Journal of Economic Analysis & Policy, B.E. Journal of Theoretical Economics, Building and Environment, Bulletin of Economic Research, Cambridge Journal of Economics, Cambridge Scholar Press, Cambridge University Press, CESifo Economic Studies, China Economic Review, Constitutional Political Economy, Comparative Economic Studies, Communist and Post-Communist Studies, Deutsche Forschungsgemeinschaft, Defence & Peace Economics, Die Betriebswirtschaft, Disaster Journal, Društvena Istraživanja, Eastern European Economics, Ecological Economics, Economic Journal, Economic Inquiry, Economic Analysis and Policy, Economic Development and Cultural Change, Economic Modelling, Economic Papers, Economic Record, Economic Systems, Economics Bulletin, Economics Letters, Economics of Governance, Economics of Transition, e-Journal of Tax Research, Emerging Markets Finance and Trade, Energy Economics, Environment and Development Economics, Environment, Development and Sustainability, Environmental Modelling and Software, Epidemiology and Infection, European Economic Review, European Journal of Comparative Economics, European Journal of Development Research, European Journal of the History of Economic Thought, European Journal of Political Economy, European Sociological Review, Evolutionary Psychology, Feminist Economics, FinanzArchiv, Frontiers in Applied Mathematics and Statistics, Frontiers in Future Transportation, Frontiers in Public Health, Frontiers in Psychiatry, Frontiers in Psychology, Games, Governance, Hacienda Pública Española/ Review of Public Economics, Health Economics, Human Fertility, IMCIC (International Multi-Conference on Complexity, Informatics and Cybernetics), International Economic Review, International Journal of Comparative Sociology, International Journal of Manpower, International Journal of Public Opinion Research, International Journal of Social Economics, International Migration Review, International Regional Science Review, International Review of Administrative Sciences, International Review of Economics, International Scope Review, International Tax and Public Finance, Intervention, IZA Journal of Labor Policy, Journal for the Scientific Study of Religion, Journal of Applied Economics, Journal of Banking & Finance, Journal of Behavioral and Experimental Economics, Journal of Business Ethics, Journal of Common Market Studies, Journal of Comparative Economics, Journal of Development Studies, Journal of Economic Behavior and Organization, Journal of Economic Issues, Journal of Economic Psychology, Journal of Economic Surveys, Journal of Economics & Management Strategy, Journal of Environmental Planning and Management, Journal of Environmental Economics and Management, Journal of Environmental Policy and Planning, Journal of Happiness Studies, Journal of Industrial Economics, Journal of Infometrics, Journal of Institutional and Theoretical Economics, Journal of the Knowledge Economy, Journal of Political Economy, Journal of Political Marketing, Journal of Psychosomatic Obstetrics & Gynecology, Journal of Public Economics, Journal of Public Policy, Journal of the Royal Statistical Society Series A, Journal of Socio-Economics, Journal of Sports Economics, Journal of Sports Science and Coaching, Journal of Theoretical Politics, Journal of Women, Politics, and Policy, Kyklos, Management Science, MIT Press, National Tax Journal, Nature Human Behaviour, Land Use Policy, Law &

Policy, New Zealand Economic Papers, LABOUR, Labour Economics, Law and Social Inquiry, Oesterreichische Nationalbank's Anniversary Fund, Open Economics, Oxford Economic Papers, Perspektiven der Wirtschaftspolitik, PLoS ONE, Policy Sciences, Policy Studies, Psychological Science, Psychology, Health & Medicine, Post-Communist Economies, Public Choice, Public Administration, Public Finance and Management, Public Finance Review, Public Opinion Quarterly, Regulation & Governance, Review of Behavioral Economics, Review of Economics and Statistics, Review of Development Economics, Religions, Review of Income and Wealth, Review of Law and Economics, Research Journal of Earth and Planetary Sciences, Research Policy, Resource and Energy Economics, Sage Open, Scandinavian Journal of Economics, Scottish Journal of Political Economy, Social Sciences and Humanities Research Council of Canada, Scientometrics, Singapore Economic Review, Social Cognitive and Affective Neuroscience, Social Indicators Research, Social Science Quarterly, Socio-Economic Review, Southern Economic Journal, Studies in Higher Education, Stanford University Press, Swiss National Science Foundation, Swiss Journal of Economics and Statistics, Theory and Decision, Traffic Psychology and Behaviour, Urban Studies, VOLUNTAS: International Journal of Voluntary and Nonprofit Organizations, Water Resources Research, Wirtschaftspsychology, World Development.

BIBLIOGRAPHY

SOCIOLOGY AND ECONOMICS OF SCIENCE [SOS]

BOOK

[SOS33] *A Century of American Economic Review: Insights on Critical Factors in Journal Publishing* Privot. Palgrave/MacMillan, 2013 (with Marco Piatti).

ARTICLES AND BOOK REVIEWS

[SO32] Artificial Intelligence in the Field of Economics, *Scientometrics*, 127: 2055-2084, 2022 (with Steve J. Bickley and Ho Fai Chan) ([open access](#)).

[SO31] Committees or Markets? An Exploratory Analysis of Best Paper Awards in Economics, *Economies*. 10, 110, 2022 (with Franklin G. Mixon, Jr. and Kamal P. Upadhyaya)

[SO30] Gender Differences in Performance of Top Cited Scientists by Field and Country, *Scientometrics* 125, 2421-2447, 2020 (with Ho Fai Chan).

- [SO29] “Beauty” Premium for Social Scientists but “Unattractiveness” Premium for Natural Scientists in the Public Speaking Market, *Humanities and Social Sciences Communications*, 7:118, 2020 (with Ho Fai Chan and Weilong Bi and Ho Fai Chan) ([open access](#)).
- [SO28] The Power of Social Cues in the Battle for Attention: Evidence from an Online Platform for Scholarly Commentary, *Journal of Infometrics*. 14, 101077, 2020 (with Ho Fai Chan and Sohail Md Bodiuzzman).
- [SO27] To the John Bates Clark Medal Committee, *Open Economics*. 2: 40-42, 2019 ([open access](#)).
- [SO26] Improving the Peer Review Process: A Proposed Market System, *Scientometrics*. 119: 1285-1288, 2019 (with Paul Frijters).
- [SO25] Self-Esteem, Self-Symbolizing, and Academic Recognition: Behavioral Evidence from Curricula Vitae, *Scientometrics*. 119: 495-525, 2019 (with Weilong Bi and Ho Fai Chan).
- [SO24] Fame in the Sciences: A Culturomics Approach, *Scientometrics*, 118: 605-615, 2019 (with Ho Fai Chan and Franklin G. Mixon Jr.).
- [SO23] Economics: A Collection of Diverse Contextual Fables Connected to Reality, in: Bruno S. Frey and Christoph A. Schaltegger (Eds.), *21st Century Economics. Economic Ideas You Should Read and Remember*. Springer.
- [SO22] Collaboration Incentives: Endogenous Selection into Single and Coauthorships by Surname Initials in Economics and Management, *Journal of Economic Behavior & Organization*, 147: 41-57, 2018 (with David Ong, Ho Fai Chan, and Yu (Alan) Yang).
- [SO21] Relation of Early Career Performance and Recognition to the Probability of Winning the Nobel Prize in Economics, *Scientometrics*, 114: 1069-1086, 2018 (with Ho Fai Chan and Franklin G. Mixon Jr.).
- [SO20] Scholarly Impact and the Timing of Major Awards in Economics, *Scientometrics*, 112: 1837-1852, 2017 (with Franklin G. Mixon Jr. and Kamal P. Upadhyaya).
- [SOS19] Are All Economics Graduate Cohorts Created Equal? Gender, Job Openings, and Research Productivity, *Scientometrics*. 108: 937-958, 2016 (with John P. Conley and Ali Sina Önder)
- [SOS18] The First Cut is the Deepest: Repeated Interactions of Coauthorship and Academic Productivity in Nobel Laureate Teams, *Scientometrics*. 106: 509-524, 2016 (with Ho Fai Chan and Ali Sina Önder).
- [SOS17] External Influence as an Indicator of Scholarly Importance, *CESifo Economic Studies*. 62: 170-195, 2016 (with Ho Fai Chan, Bruno S. Frey, Jana Gallus, Markus Schaffner, and Stephen Whyte).
- [SOS16] Do Nobel Laureates Change their Patterns of Collaboration Following Prize Reception?, *Scientometrics*. 105: 2215-2235, 2015 (with Ho Fai Chan and Ali Sina Önder).
- [SOS15] Judge Research Rigour on 4Rs, *Nature*. 522: 34, 2015 (with Adrian Pagan).
- [SOS14] Do great minds appear in batches?, *Scientometrics*. 104: 19-41, 2015 (with Ho Fai Chan).

- [SOS13] The Inner Quality of An Article: Will Time Tell?, *Scientometrics*. 104: 19–41, 2015 (with Ho Fai Chan, Malka Guillot, and Lionel Page).
- [SOS12] Review of: Paul Frijters with Gigi Foster. An Economic Theory of Greed, Love, Groups, and Networks. Cambridge University Press: Cambridge. *Economic and Labour Relations Review*. 26: 332-338, 2015.
- [SOS11] The Implications of Educational and Methodological Background for the Career Success of Nobel Laureates: An Investigation of Major Awards, *Scientometrics*. 102: 847-863, 2015 (with Ho Fai Chan).
- [SOS10] Academic Honors and Performance, *Labour Economics*. 31: 188–204, 2014 (with Ho Fai Chan, Bruno S. Frey, and Jana Gallus).
- [SOS9] Do the Best Scholars Attract the Highest Speaking Fees? An Exploration of Internal and External Influence, *Scientometrics*. 101:793–817, 2014 (with Ho Fai Chan, Bruno S. Frey, Jana Gallus, Markus Schaffner, and Stephen Whyte).
- [SOS8] Awards Before and After the Nobel Prize: A Matthew Effect and/or a Ticket to One's Own Funeral, *Research Evaluation*. 23: 210-220, 2014 (with Ho Fai Chan, and Laura Gleeson).
- [SOS7] Time – Lapsed Awards for Excellence. *Nature*, 300 (August 1): 29, 2013 (with Ho Fai Chan).
- [SOS6] Citation Success Over Time: Theory or Empirics?, *Scientometrics*. 95:1023–1029, 2013 (with David W. Johnston and Marco Piatti).
- [SOS5] Review of: Wilson, Edward O., Letters to A Young Scientist. New York: Liveright Publishing Corporation, *Economic Record*. 89: 427-428, 2013.
- [SOS4] Econometric Fellows and Nobel Laureates in Economics, *Economics Bulletin*. 32: 3365-3377, 2012 (with Ho Fai Chan).
- [SOS3] Comments on William Baumol's Toward A Newer Economics: The Future Lies Ahead!, *Economics Bulletin*. 31: 1313-1321, 2011 (with Marco Piatti).
- [SOS2] Mirror, Mirror on the Wall, Who is the Happiest of them All?, *Kyklos*. 61: 309-319, 2008 (with Nemanja Antić, and Uwe Dulleck).
- [SOS1] Ancestors of the Contemporary Homo Economicus, *Homo Oeconomicus*. 19: 519-541, 2003.

TAX MORALE, TAX COMPLIANCE, SHADOW ECONOMY, AND COMPLIANCE IN GENERAL [TMC]

BOOKS

- [TMC72] *Developing Alternative Frameworks for Explaining Tax Compliance*. London: Routledge, 2010 (edited together with James Alm, Jorge Martinez-Vazquez).

[TMC71] Schattenwirtschaft, Steuerhinterziehung und Steuermoral in der Schweiz (*Shadow Economy, Tax Evasion and Tax Morale in Switzerland*), Verlag Ruegger, 2008 (together with Christoph A. Schaltegger, and Friedrich Schneider).

[TMC70] *Tax Compliance and Tax Morale: A Theoretical and Empirical Analysis*. Cheltenham, UK: Edward Elgar, 2007.

CONTRIBUTION IN BOOKS

[TMC69] Neuroscience and Tax Compliance, in: Robert McGee (Ed.), *The Ethics of Tax Evasion*, Vol 2, Springer (with Alison Macintyre).

[TMC68] How to Tax the Powerful and the Sophisticated? (with Paul Frijters and Katharina Gangl), in: Mustafa Erdogdu, Larissa-Margareta Batrancea, and Savas Cevik (Eds.), *Behavioural Public Finance: Individuals, Society and the State*, Routledge International Studies in Money and Banking, 2021.

[TMC67] Trust and Tax Morale, in: Eric Uslaner (Ed.), *The Oxford Handbook of Social and Political Trust*, Oxford University Press, 2018, Chapter 21 (with Ho Fai Chan and Mohammad Wangsit Supriyadi).

[TMC66] Wealthy Tax Non-Filers in a Developing Nation: The Roles of Taxpayer Knowledge, Perceived Corruption, and Service Orientation in Pakistan, in: Bruno Peeters, Hans Gribnau and Jo Badisco (Eds.), *Building Trust in Taxation*. Antwerpen: Intersentia, pp. 354-374, 2017 (together with Katharina Gangl, Erich Kirchler, and Christian Lorenz).

[TMC65] Forward, in: Mustafa Erdoğan and Bryan Christiansen, *Handbook of Research on Public Finance in Europe and the MENA Region*. Hershey: Business Science Reference, pp. xxi-xxii, 2016.

[TMC64] Attitudes Towards Paying Taxes in the USA: An Empirical Analysis, in: Robert McGee (ed.), *The Ethics of Tax Evasion: Perspectives in Theory and Practice*. New York: Springer, pp. 269-283, 2012.

[TMC63] Shadow Economy, Voice and Accountability and Corruption, in Friedrich Schneider (Ed.), *Handbook on the Shadow Economy*. Cheltenham, UK: Edward Elgar, pp. 469-501, 2011 (together with Friedrich Schneider, and Alison Macintyre).

[TMC62] Tax Compliance, Tax Morale, and Government Quality, in: James Alm, Jorge Martinez-Vazquez, and Benno Torgler (Eds.), *Developing Alternative Frameworks for Explaining Tax Compliance*. London: Routledge, 2010, pp. 141-173 (with Markus Schaffner and Alison Macintyre).

[TMC61] Tax Morale in Central and Eastern European Countries, in: Nicolas Hayoz and Simon Hug (eds.), *Tax Evasion, Trust and State Capacities*. Bern: Peter Lang: 155-186, 2007.

[TMC60] Rewarding Honest Taxpayers, in: Henk Elffers, Peter Verboon and Wim Huisman (Eds.), *Managing and Maintaining Compliance*. The Hague: Boom Legal Publishers, pp. 45-61, 2006 (together with Lars P. Feld, Bruno S. Frey).

[TMC59] Wirtschaftspolitische Erkenntnisse aus der Steuermoralforschung, in: Christoph A. Schlegger and Stefan Schaltegger (Eds.), *Perspektiven der Wirtschaftspolitik*. Zurich: vdf Hochschulverlag, pp. 165-176, 2004.

ARTICLES, BOOK REVIEWS & CONFERENCE PROCEEDINGS

[TMC58] Cash and the Hidden Economy: Experimental Evidence on Fighting Tax Evasion in Small Business Transactions, forthcoming in: *Journal of Business Ethics* (with Ho Fai Chan, Uwe Dulleck, Jonas Fooker, and Naomi Moy) ([open access](#)).

[TMC57] Relative Trust and Tax Morale, *Economic and Political Studies*, forthcoming (with Eva Matthaer, Ho Fai Chan, and Charlotte Schmidt).

[TMC56] Behavioral Taxation: Opportunities and Challenges, *FinanzArchiv/Public Finance Analysis*, 78(1-20, 5-43, 2022.

[TMC55] How to Achieve Tax Compliance by the Wealthy: A Review of the Literature and Agenda for Policy, *Social Issues and Policy Review*, 14: 108-151, 2020 (with Katharina Gangl).

[TMC54] Response Times and Tax Compliance, *Games*, 10(4), 45, 2019 (with Ho Fai Chan and Uwe Dulleck) ([open access](#)).

[TMC53] Trust and Power as Determinants of Tax Compliance Across 44 Nations, *Journal of Economic Psychology*, 74, October 102191 (with Larissa Batrancea et al.).

[TMC52] Pharmacist Adherence to Therapeutic Guidelines on Diagnosis and Treatment Provision, *JAMA Network Open*, 3;2(7):e197168, 2019 (with Harriet Smith, Stephen Whyte, Ho Fai Chan, Gregory Kyle, Esther T.L. Lau, Lisa M. Nissen, and Uwe Dulleck).

[TMC51] Commitment to Pay Taxes: Results from a Field and Laboratory Experiment, *European Economic Review*, 115: 78-98, 2019 (with Ann-Kathrin Koessler, Lars P. Feld, and Bruno S. Frey).

[TMC50] Patriotism's Impact on Cooperation with the State: An Experimental Study on Tax Compliance, *Political Psychology*, 37: 867-881, 2016 (with Katharina Gangl and Erich Kirchler).

[TMC49] Tax Compliance and Data: What Is Available and What Is Needed, *Australian Economic Review*, 49: 352-364, 2016.

[TMC48] Can Tax Compliance Research Profit from Biology?, *Review of Behavioral Economics*, 3: 113-144, 2016.

[TMC47] Tax Compliance and Psychic Costs: Behavioral Experimental Evidence Using a Physiological Marker, *Journal of Public Economics*, 134: 9-18, 2016 (with Uwe Dulleck, Jonas Fooker, Cameron Newton, Andrea Ristl, and Markus Schaffner).

[TMC46] Effects of Supervision on Tax Compliance: Evidence from a Field experiment in Austria, *Economics Letters*, 123: 378-382, 2014 (with Katharina Gangl, Erich Kirchler, and Eva Hofmann).

- [TMC45] A Field Experiment in Moral Suasion and Tax Compliance Focusing on Underdeclaration and Overdeduction, *FinanzArchiv: Public Finance Analysis*. 69: 393-411, 2013.
- [TMC44] Tax Morale, Eastern Europe and European Enlargement, *Communist and Post-Communist Studies*. 45: 11-25, 2012.
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